



I put the following pack together for you guys – based on the need for more education.

Please use the information within (The forms are all editable) to educate the sellers of what is expected of them for an FHA listing. Show them what costs will be involved but why it is the only way to sell a home. Currently as of 6/1/08 ~ **79%** of all transactions were FHA and that nationally 4 out of 5 buyers are first time purchasers! Also I have included a new listing service aside from our own web page to help you sell their home quicker...do check that out!

Use the materials to educate your buyers as to what is expected and that contracts may take longer to get approved because sellers “nets” are so tight and that multiple offers may be the best way to go.

If you end up presenting an offer to a short sale or REO please call me so we can put together my negotiation grid to help ram rod the offers through quicker.

Again thanks for all your support and don't ever hesitate to contact me for help in getting more buyers more listings and even more contracts accepted.

All the Best

602-361-0707

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